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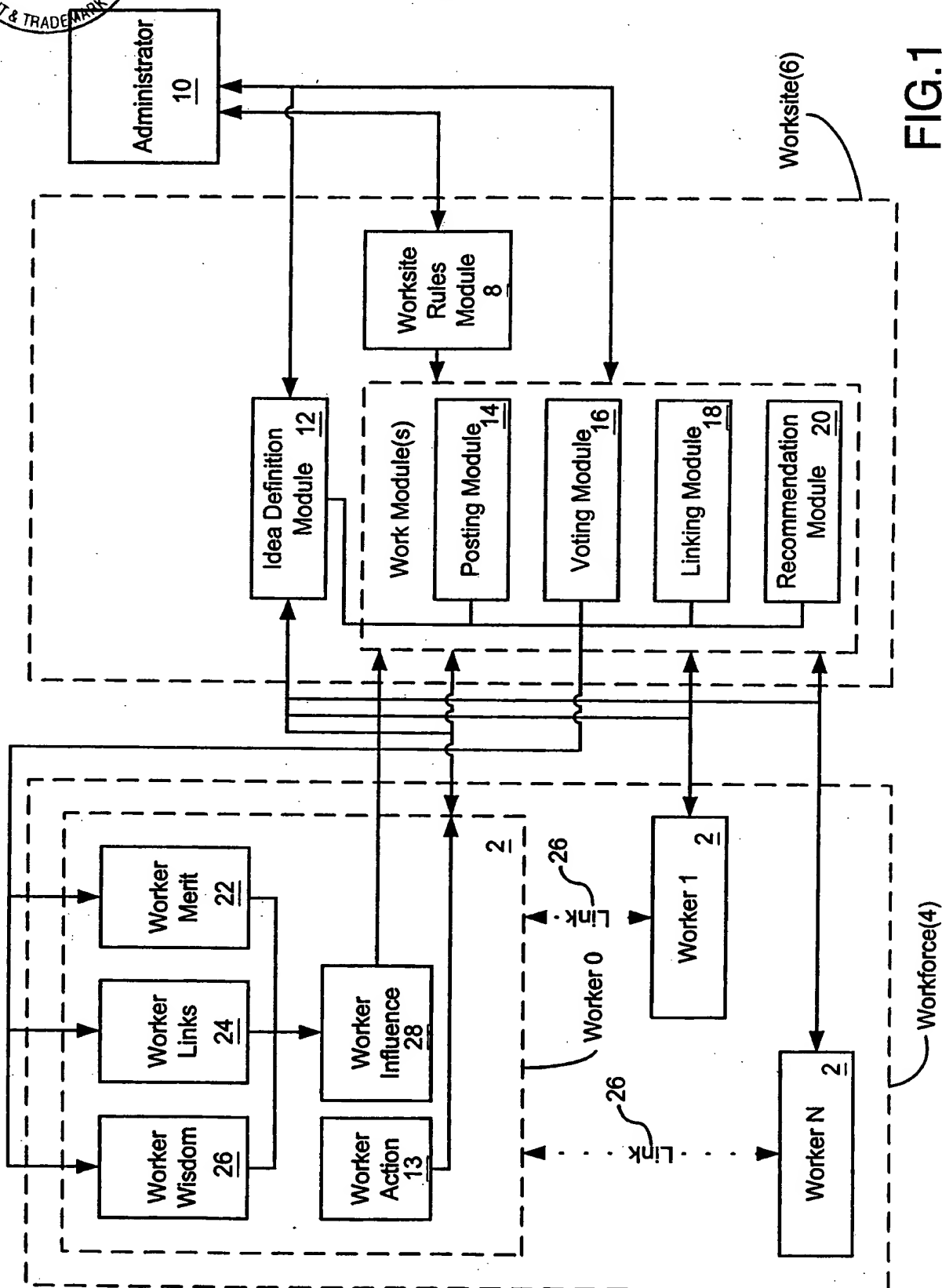


FIG. 1

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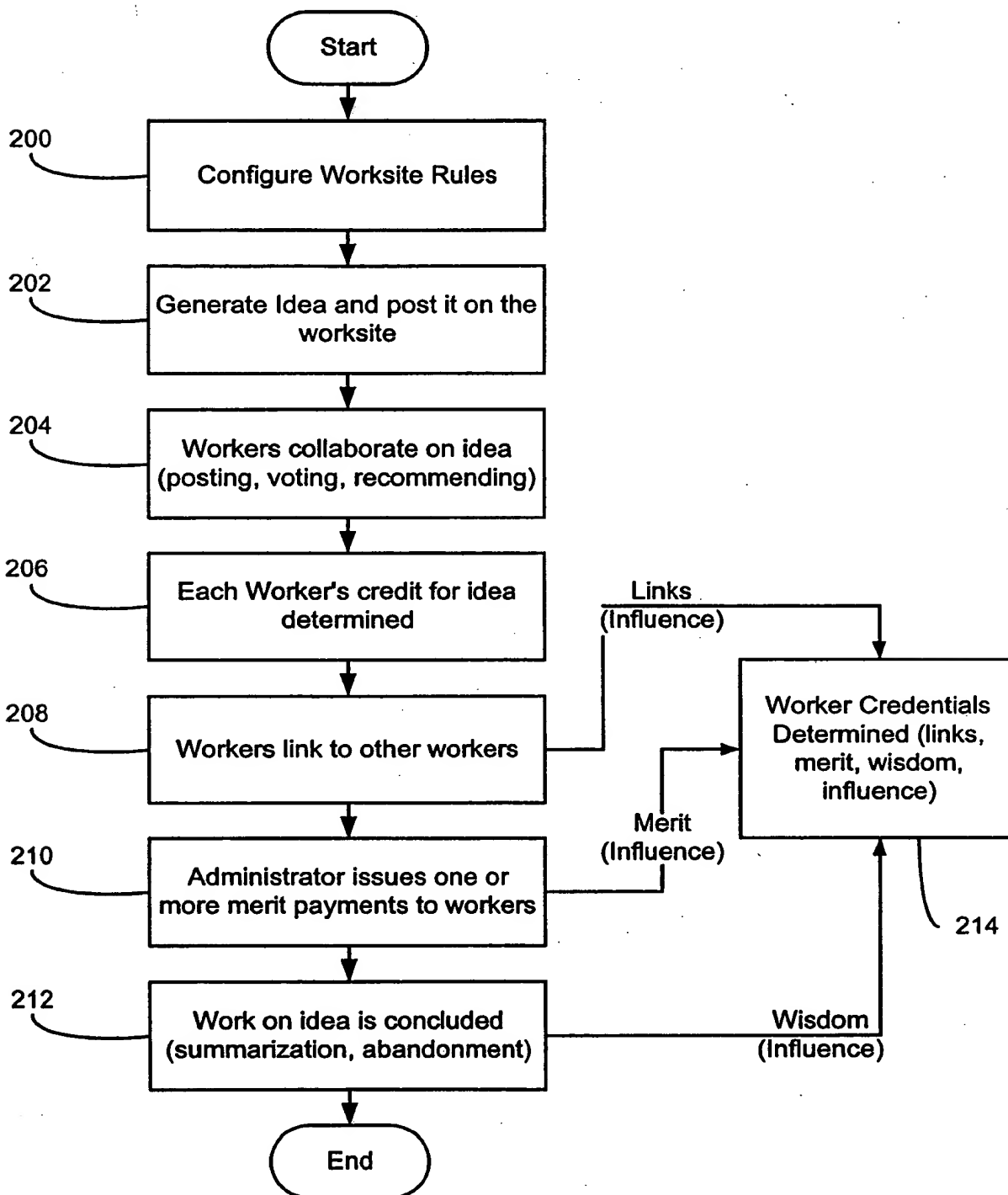


FIG.2

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FIG.3

Cameron, welcome back. Log Out	
MY DESK WORKSITE IDEAS TASKS WORKERS	
Worksite View performance statistics for this worksite, the worksite rules that have been set by the administrator, and recent announcements from the administrator.	
Employees and Premier Partners	
Worksite Statistics	
Registered Workers:	27
Open Ideas:	8
Abandoned Ideas:	0
Summarized Ideas:	0
Total Merit paid:	3000
Announcement: ! RULE CHANGE: Effective Monday, we will turn on influence-weighted voting for the first time, since people have had a few weeks to establish their credentials. This means that the more you've accomplished, the more your vote matters on decisions we're making.	
Read all announcements	
Worksite Rules	
Value of 1 Merit point:	\$1.00
Merit coefficient:	0.1
Links coefficient:	1
Wisdom coefficient:	10
Influence-weighted voting:	No
Influence-weighted recommendation:	No
Allocation of Merit Payoffs to posting:	50%
Allocation of Merit Payoffs to voting:	50%
Minimum Influence for voting:	Level 0
Minimum Influence for posting:	Level 0
Minimum Influence for creating new idea:	Level 0

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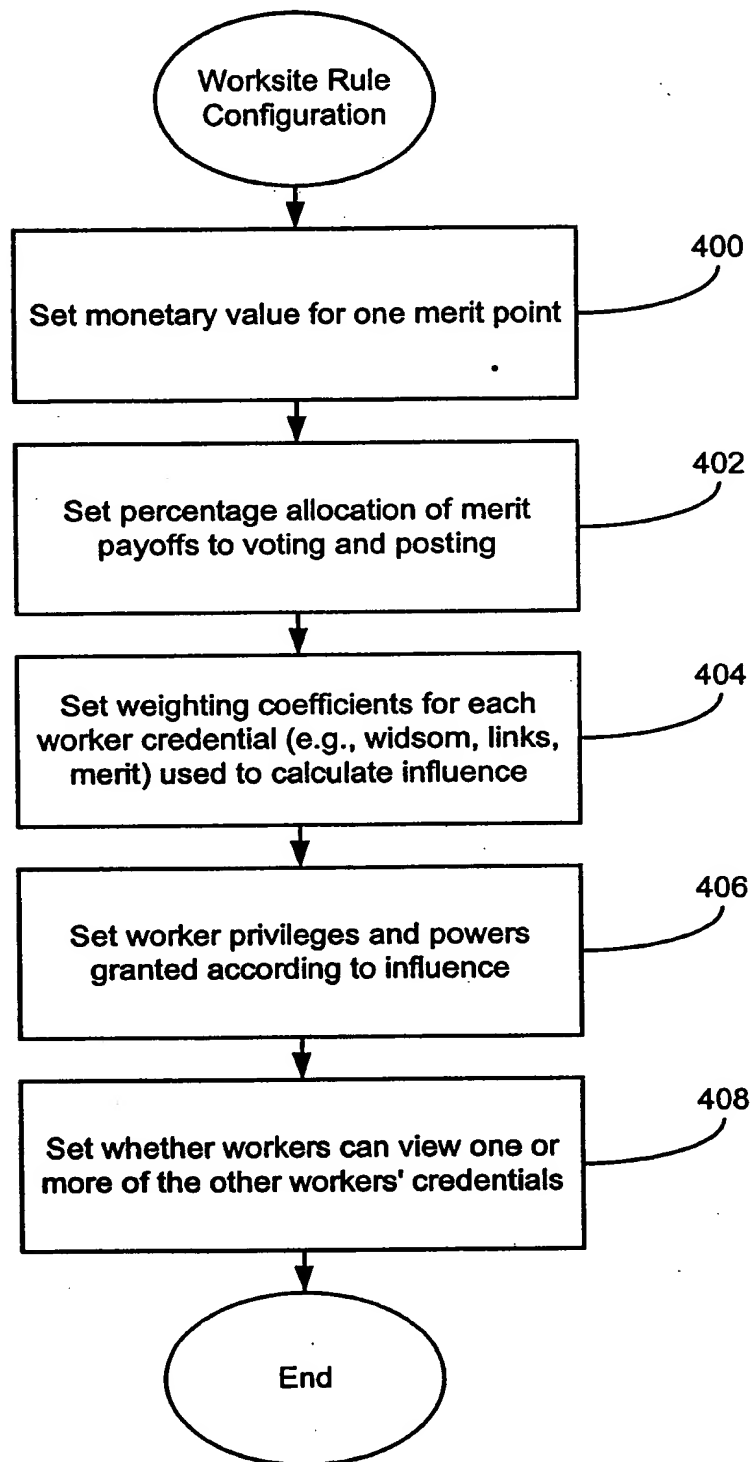


FIG.4

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FIG. 5

34
Cameron, welcome back. [Log Out](#)

MY DESK
WORKSITE
IDEAS
TASKS
WORKERS

Ideas
 Work on an existing idea or create a new idea. You can work only on open ideas, but you can view ideas that the administrator has abandoned or designated to be summarized for executive review. You can also filter ideas by category.

CREATE NEW IDEA

Category: ALL
Sort By: Workers
Rebad

Activity
Outlook
Created

Name	Activity	Outlook	Created	Workers	Merit	Payoff
All Categories						
• <u>Bluetooth support for refrigerators-sends shopping list to PDA</u>	36	38	40	42	44	46
• <u>Three tiered channel partner program</u>	—	—	—	—	10	500 mm/dd/yy
• <u>Smart package technology</u>	—	—	—	—	8	1,500 mm/dd/yy
• <u>Collaborative flow manufacturing applied to software development</u>	—	Weak	—	7	—	—
• <u>Employee retention increased using balanced scorecard techniques</u>	—	Strong	—	7	—	—
• <u>Weather strip that changes color in area of air leaks</u>	—	—	—	6	—	—
• <u>Potential JV with Xylon Corp to joint market polymer adhesive</u>	—	—	—	6	—	—
• <u>Wrist-safe ice cream scoop avoids</u>	—	—	—	3	—	—

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FIG. 6A

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MY DESKWORKSITEIDEASTASKSWORKERS

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Ideas>>

View the discussion of an idea. To contribute to the discussion, click on the heading of the post that interests you. You can post, vote on other workers' posts, and recommend an overall outcome for this idea.

64

Smart package technology

Root Opportunity | Post Credit=40.63% | Votes=6

Elizabeth A. Submitted Tuesday, mm/dd/yy, 12:15:27 PM

YOUR VOTE

+3 +2 +1 0 -1

☐ ☐ ☐ ☐ ☐

YOUR CREDIT 7%

IDEA STATUS Open

What should happen to this idea?

☐ Summarize it

☐ Abandon it

☐ No conclusion yet

☐ View idea details

☐ ☒ Subscribe by Email-You will receive new posts to this discussion by email.

View: Full

Sort By: Thread

Filter: 0%

☒ Save these settings

66

Retailers are missing 10-20% of sales because of inventory management problems

Post Credit=21.88% | Votes=4

Sandra L. submitted Wednesday, mm/dd/yy 10:51:07 PM

YOUR VOTE

70

+3 +2 +1 0 -1

☐ ☐ ☐ ☐ ☐

Manufacturers and retailers both expend a lot of effort trying to get the right products to the right place at the right time. However, according to our own analysis, even the retailers who do the best job managing their inventory lose about 11% of sales because an item is not on the shelf when a consumer goes to look for it. I've attached a pivot table that shows the magnitude of the problem for each of our North

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INTERNET

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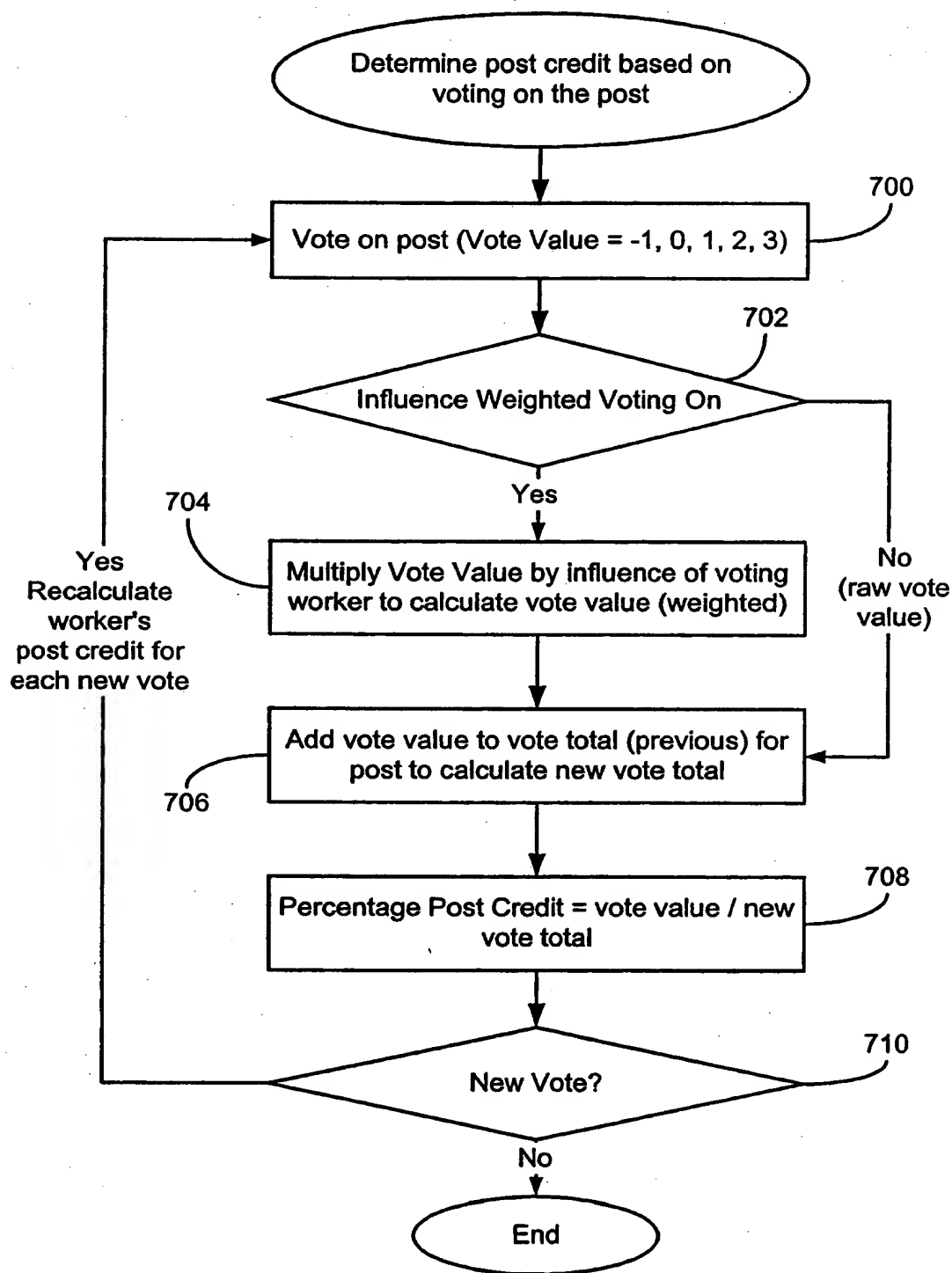


FIG.7

<p><u>Ideas>></u></p> <p><u>Smart package technology</u></p> <p style="font-size: 1.2em; font-weight: bold;">72</p> <hr/> <p>Smart Package technology could cut our inventory in half</p> <p>Benefits Post Credit=29.41% Votes=4</p> <p>As you know, we're carrying \$2.5 billion in inventory at any given time, with a 60 day turnover. With more accurate, real-time forecasting, we could cut the turnover time in half, freeing up \$1.25 billion in additional capital for the company. This is very strong support of our "Lean and Mean 2002" global supply chain initiative.</p>	<p>Cameron, welcome back. Log Out</p>										
<p>MY DESK WORKSITE IDEAS TASKS WORKERS</p>											
<p><u>Natasha Y.</u> Submitted Thursday, mm/dd/yy 11:15:49 AM</p> <p style="text-align: right;">Vote ↗ 74</p> <hr/> <p>Post</p> <p>Choose one of the following types of contributions.</p> <ul style="list-style-type: none"> <input type="radio"/> Benefit-Describe the material positive outcome of the previous post. <input checked="" type="radio"/> Challenge-Cite potential problems raised by the previous post. <input type="radio"/> Opportunity-Suggest additional possibilities related to the previous post. <input checked="" type="radio"/> Fact-Add a relevant fact to support or refute the previous post. <input type="radio"/> Correction-Point out an error and offer a correction to the previous post. <input checked="" type="radio"/> None-Post does not fit any of the above categories. <div style="margin-top: 10px;"> <p>Subject: <input style="width: 100%;" type="text"/></p> <p>Message: <input style="height: 40px;" type="text"/></p> </div>	<p>How would you value what <u>Natasha Y.</u> said?</p> <table style="width: 100%;"> <tr> <td><input type="radio"/> High</td> <td>+3</td> </tr> <tr> <td><input checked="" type="radio"/> Medium</td> <td>+2</td> </tr> <tr> <td><input type="radio"/> Low</td> <td>+1</td> </tr> <tr> <td><input type="radio"/> None</td> <td>0</td> </tr> <tr> <td><input type="radio"/> Negative</td> <td>-1</td> </tr> </table> <div style="text-align: center; margin-top: 10px;"> <p>VOTE</p> </div> <p>Network</p> <p><input type="checkbox"/> Link to Natasha Y.</p>	<input type="radio"/> High	+3	<input checked="" type="radio"/> Medium	+2	<input type="radio"/> Low	+1	<input type="radio"/> None	0	<input type="radio"/> Negative	-1
<input type="radio"/> High	+3										
<input checked="" type="radio"/> Medium	+2										
<input type="radio"/> Low	+1										
<input type="radio"/> None	0										
<input type="radio"/> Negative	-1										
<p> INTERNET</p>											

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FIG. 8B

Post

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Choose one of the following types of contributions:

☐ Benefit-Describe the material positive outcome of the previous post.

☐ Challenge-Cite potential problems raised by the previous post.

☐ Opportunity-Suggest additional possibilities related to the previous post.

☐ Fact-Add a relevant fact to support or refute the previous post.

☐ Correction-Point out an error and offer a correction to the previous post.

☐ None-Post does not fit any of the above categories.

88

Subject: It currently takes four days to collect barcode scanner data

Message: Today, we have to wait four days to get data collected from retailer's bar code scanners. That's still way ahead of smaller manufacturers who typically have a 20-30 day delay.

80

☐ Attach a file: Click the Browse button to select the file you want to attach, or type the path to the file in the box below.

84

Browse

86

☐ Post Anonymously

POST

Vote

76

How would you value what Natasha Y. said?

☐ High

☒ Medium

☐ Low

☐ None

☐ Negative

+3

+2

+1

0

-1

90

VOTE

78

Network

☐ Link to Natasha Y.

If you add certain workers to your network, you can more easily find ideas they're working on. Also, you may increase the influence of those workers, depending on how the rules are set for this worksite.

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CHANGE

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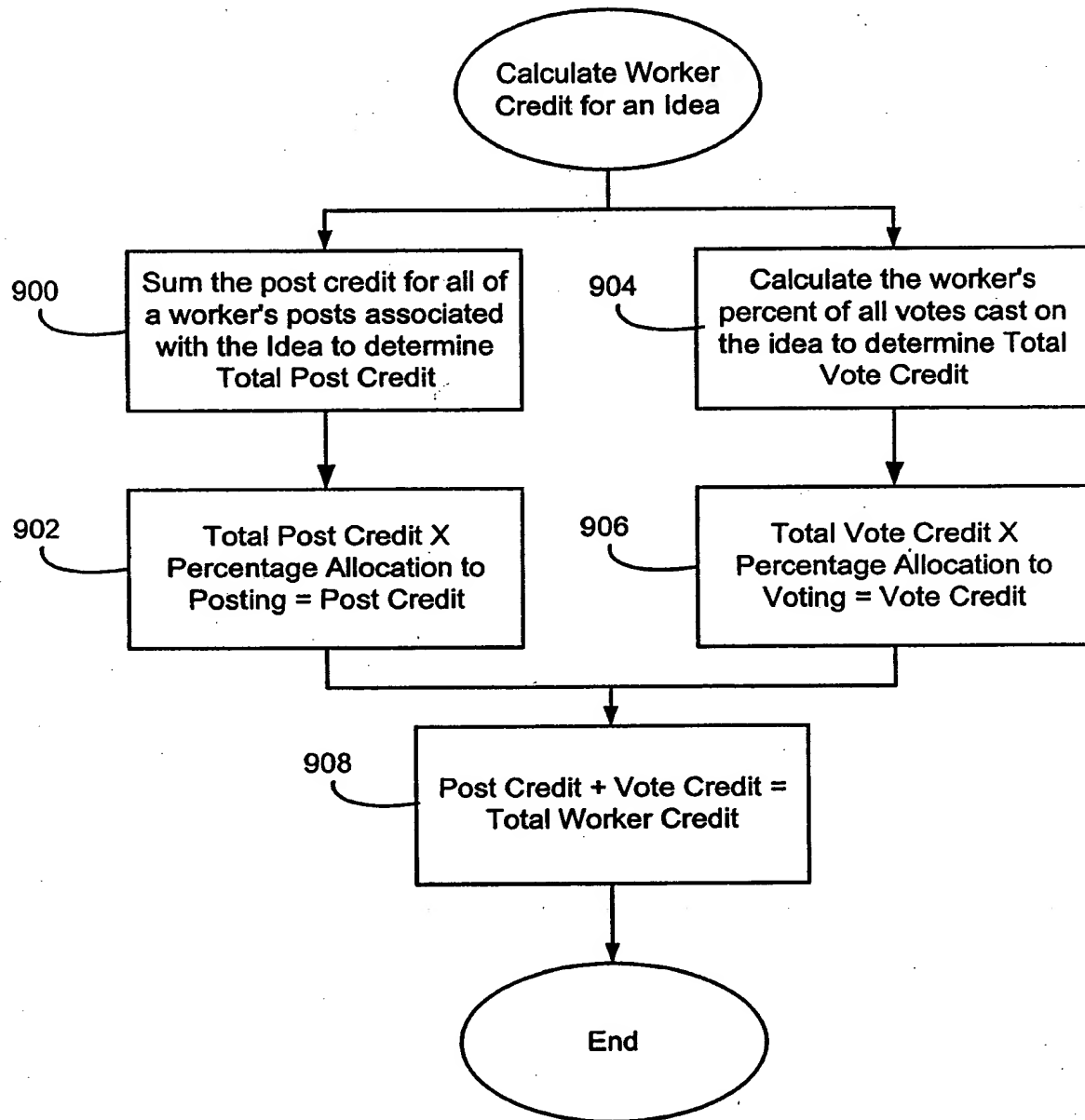


FIG.9

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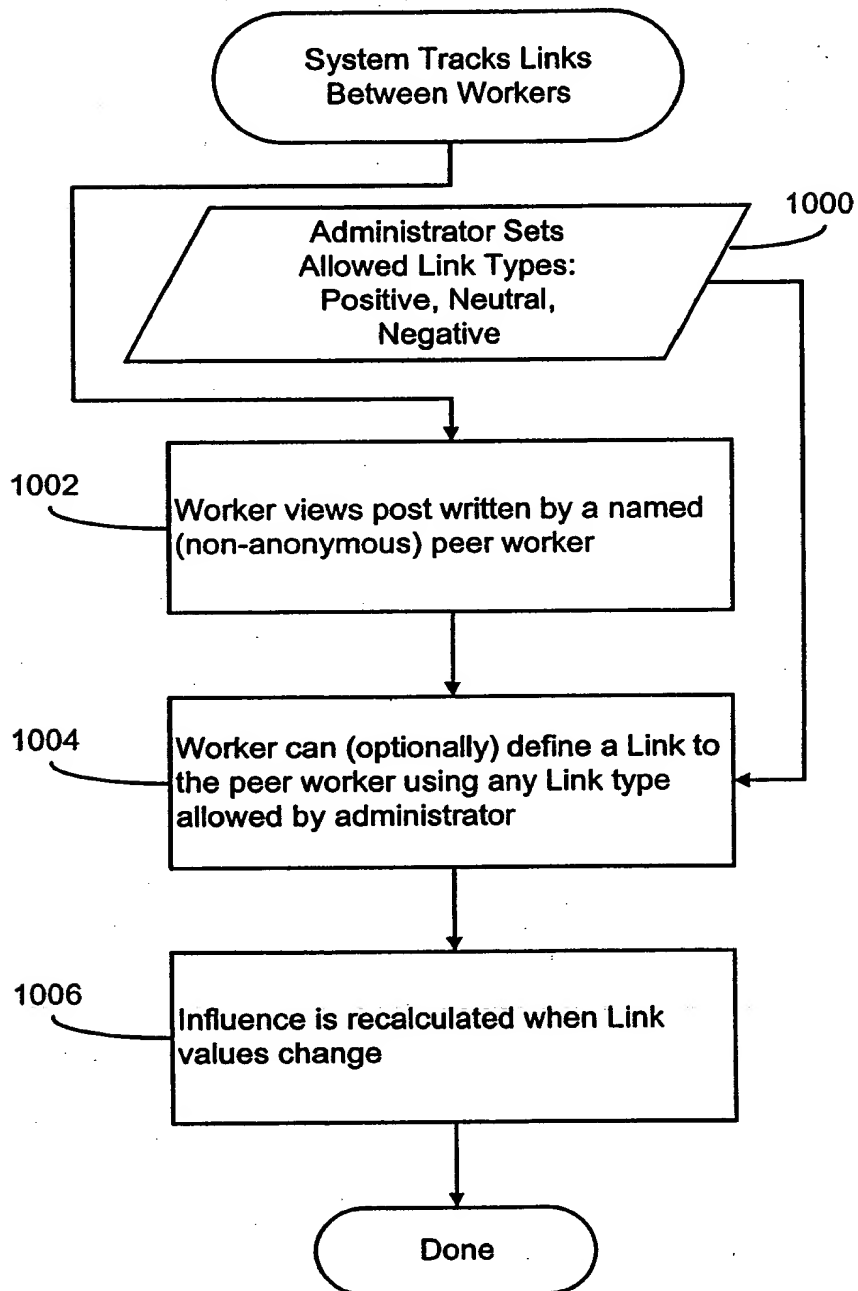


FIG.10

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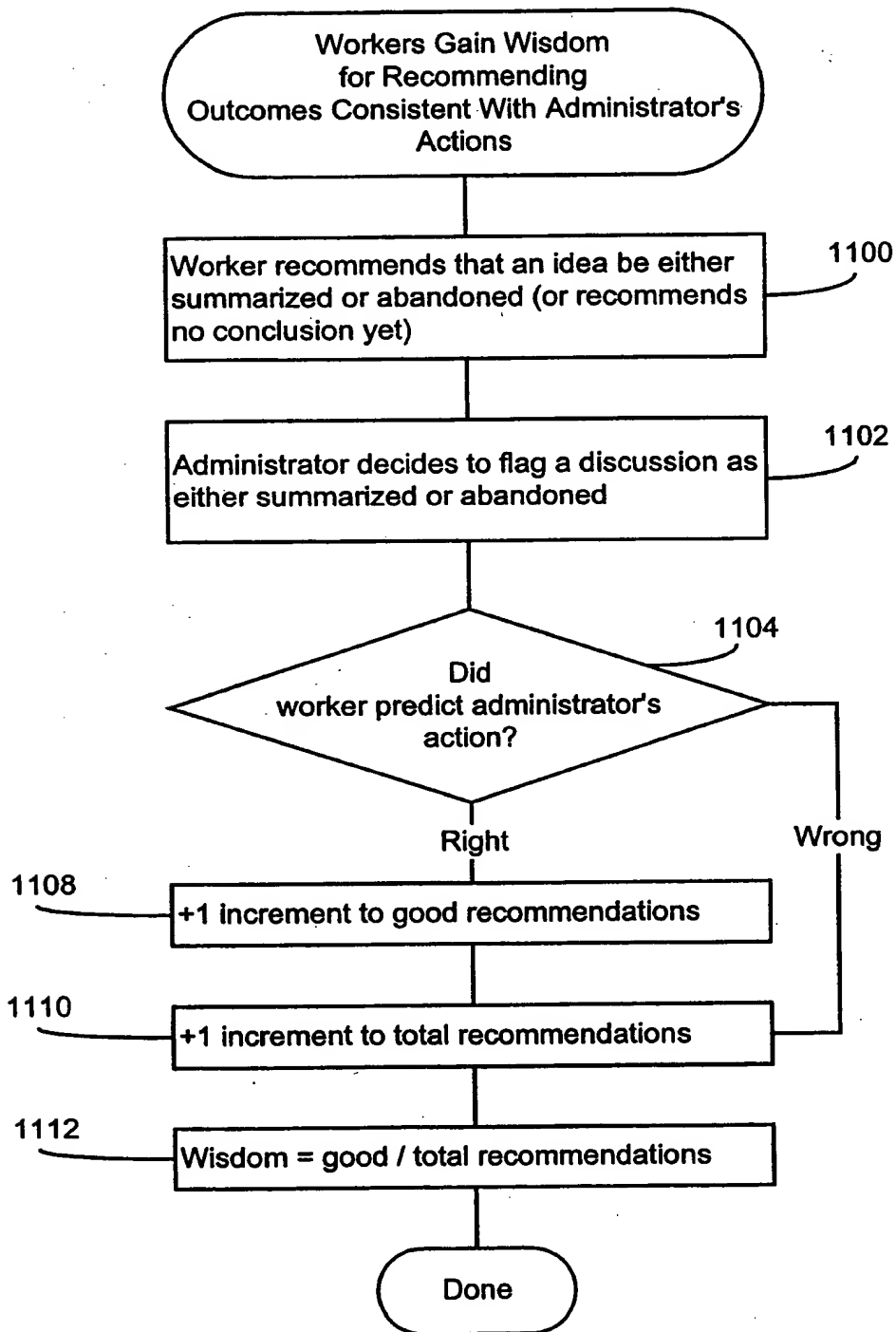


FIG.11

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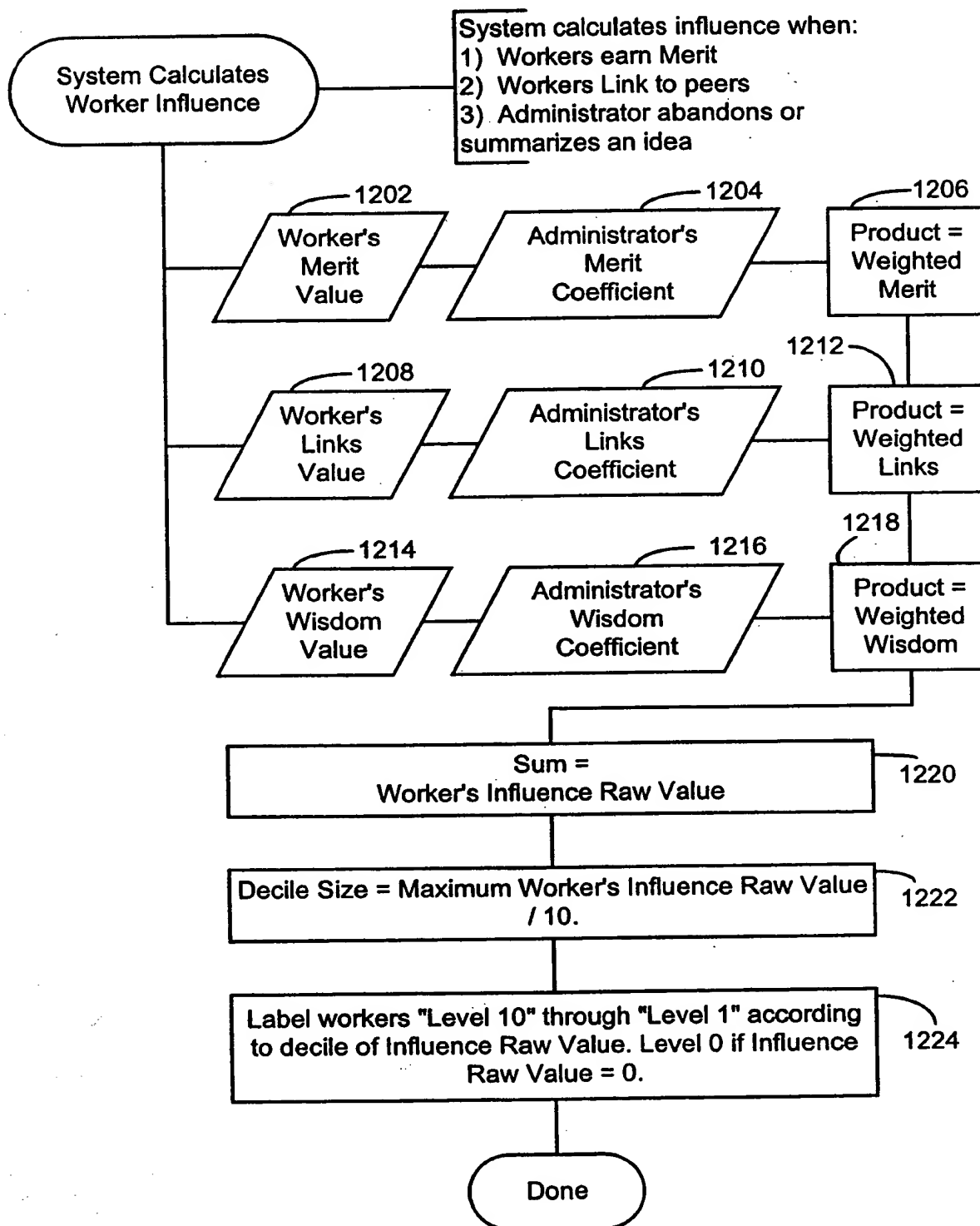
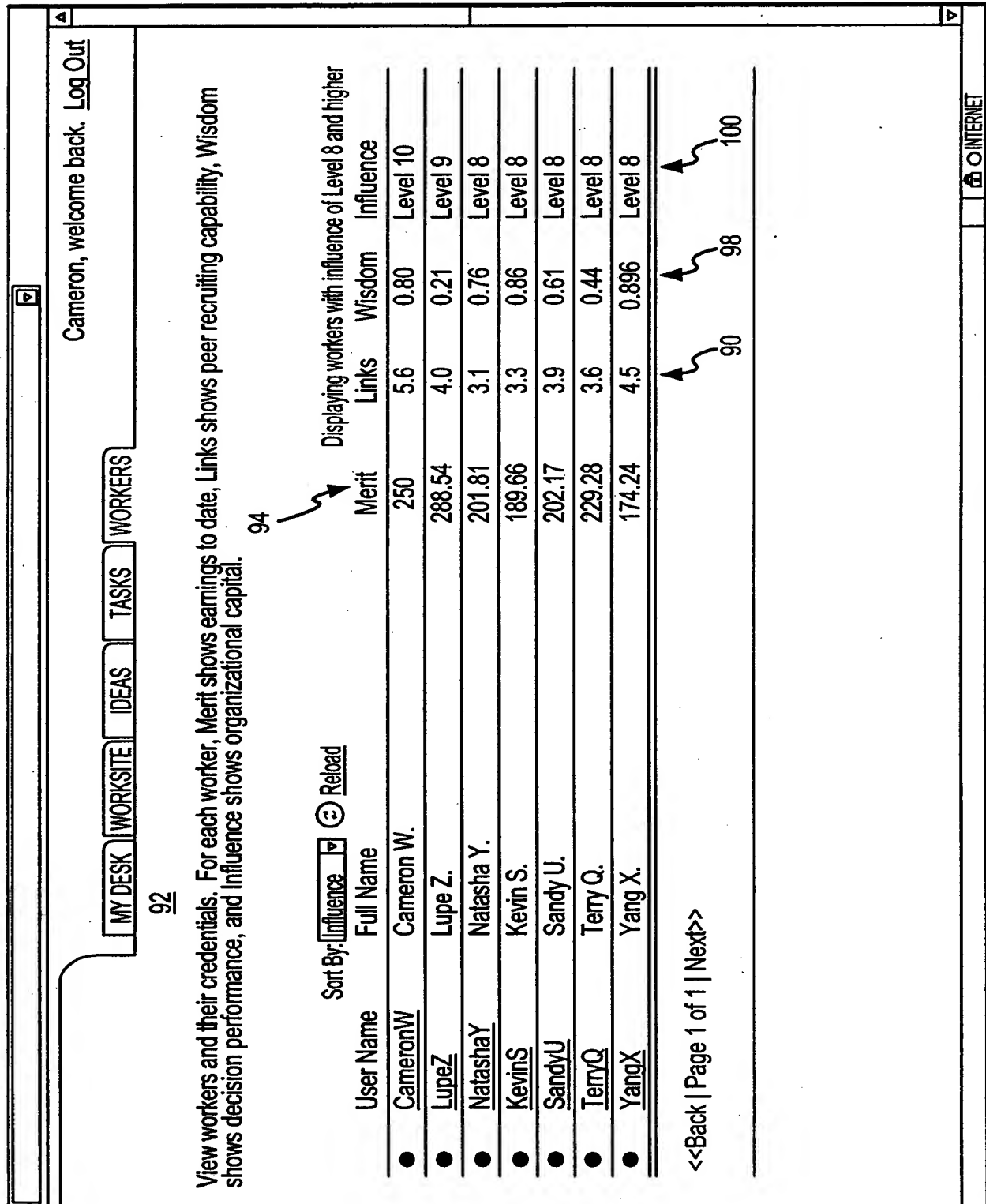


FIG.12

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FIG.13



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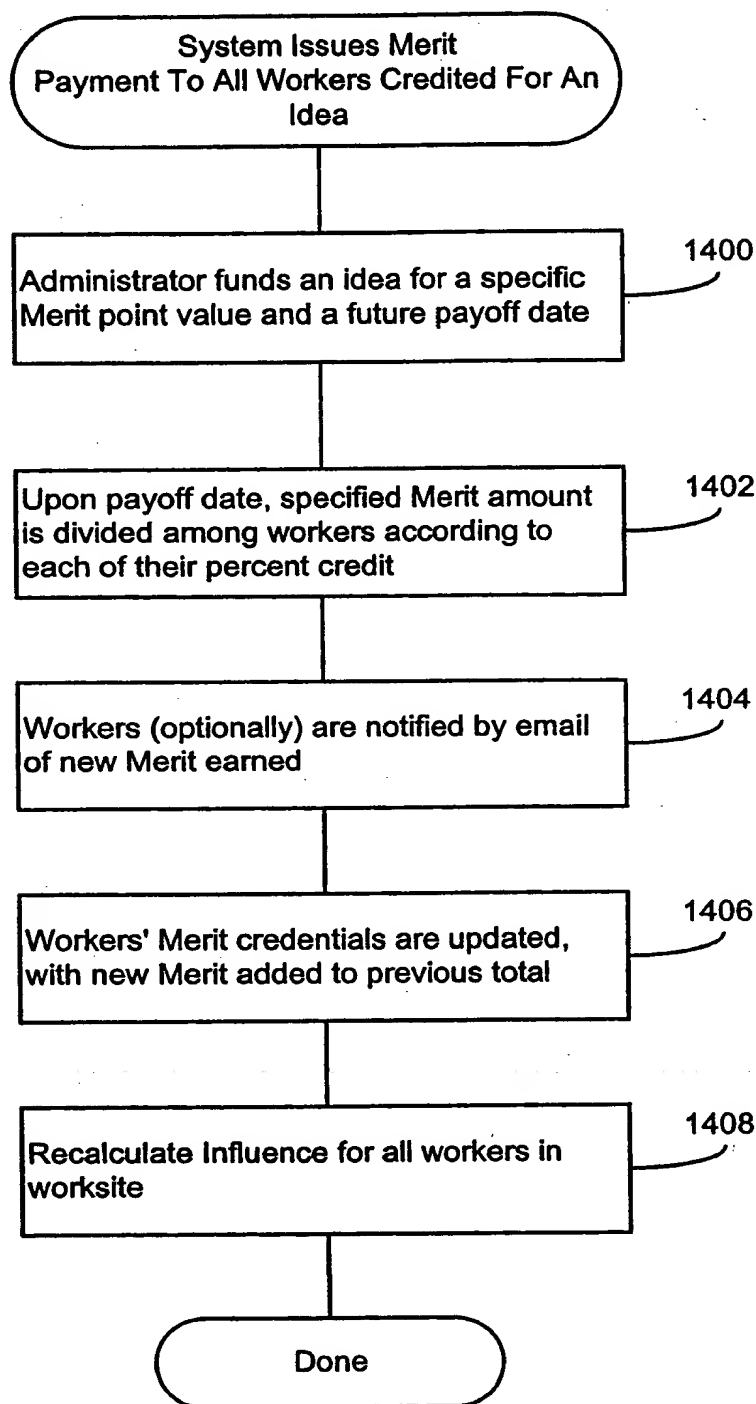


FIG.14

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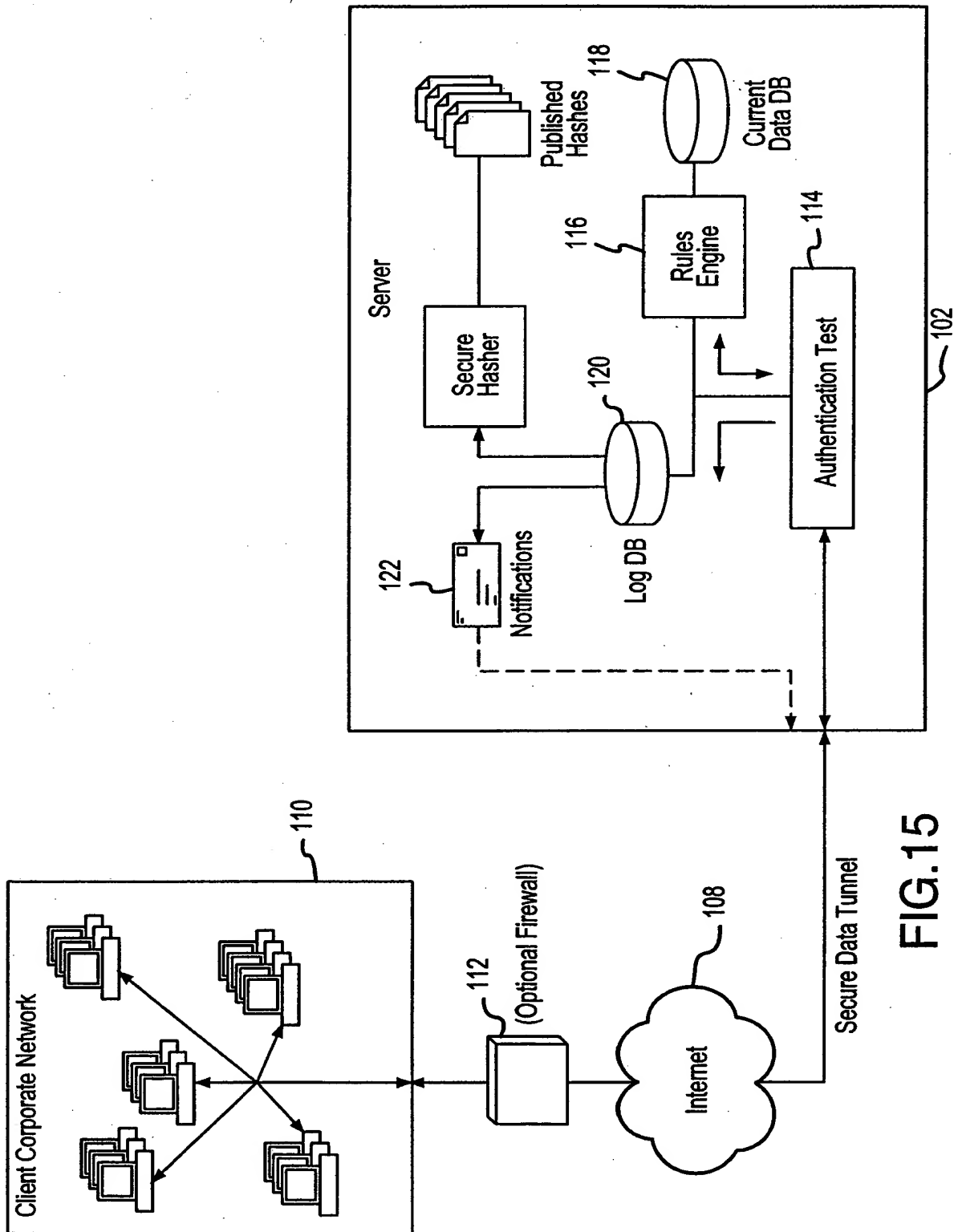


FIG. 15

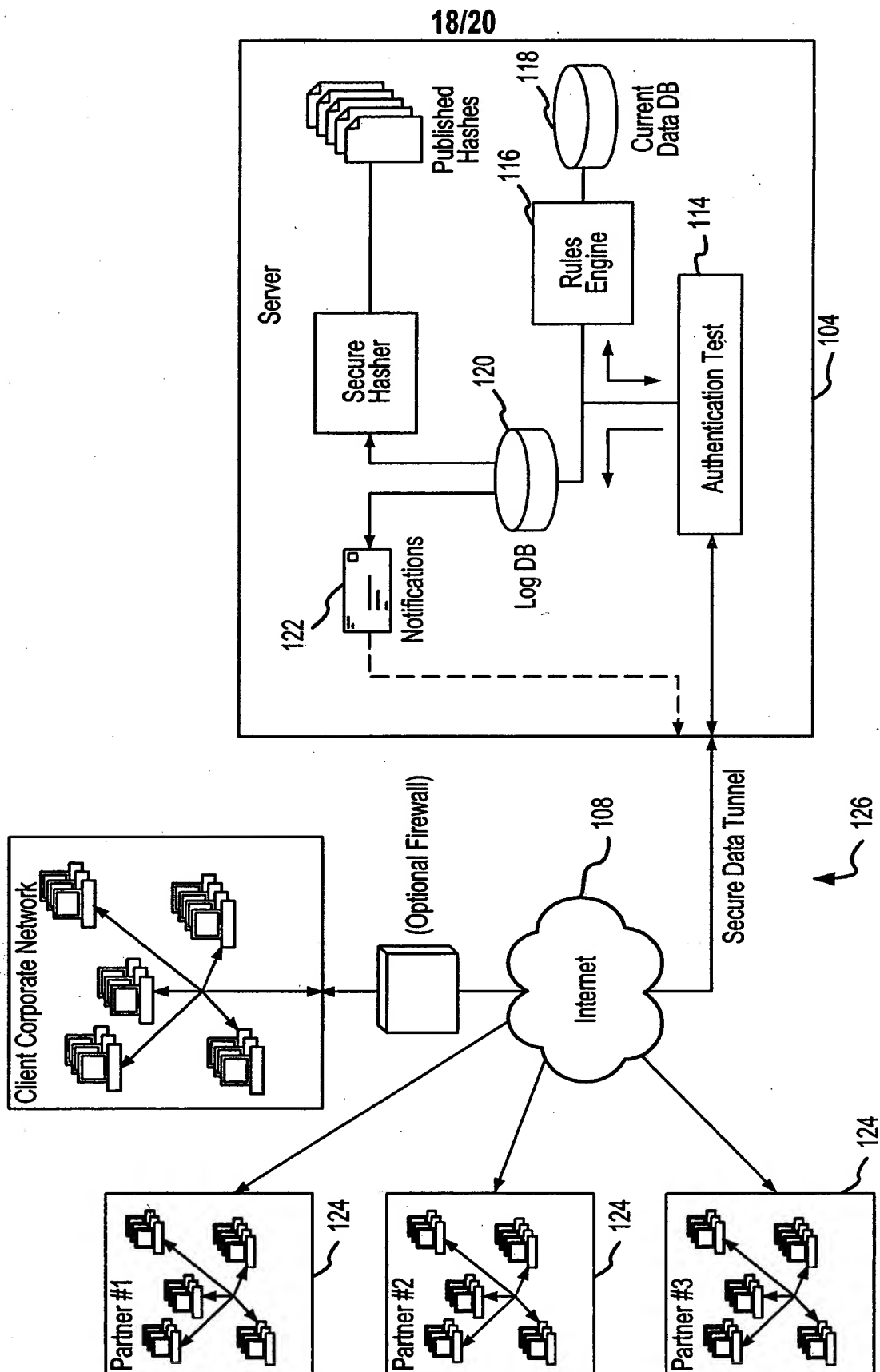
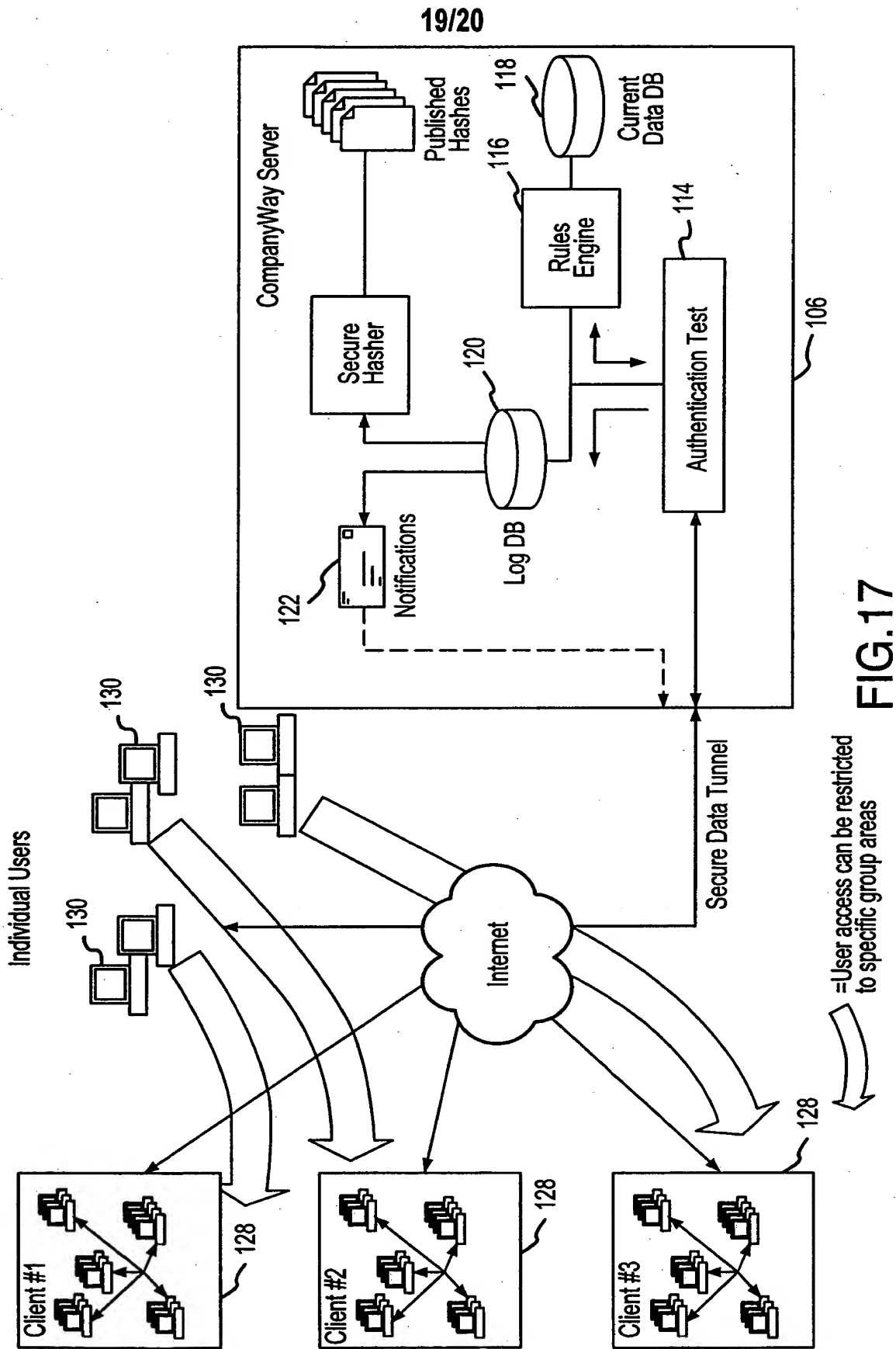


FIG. 16



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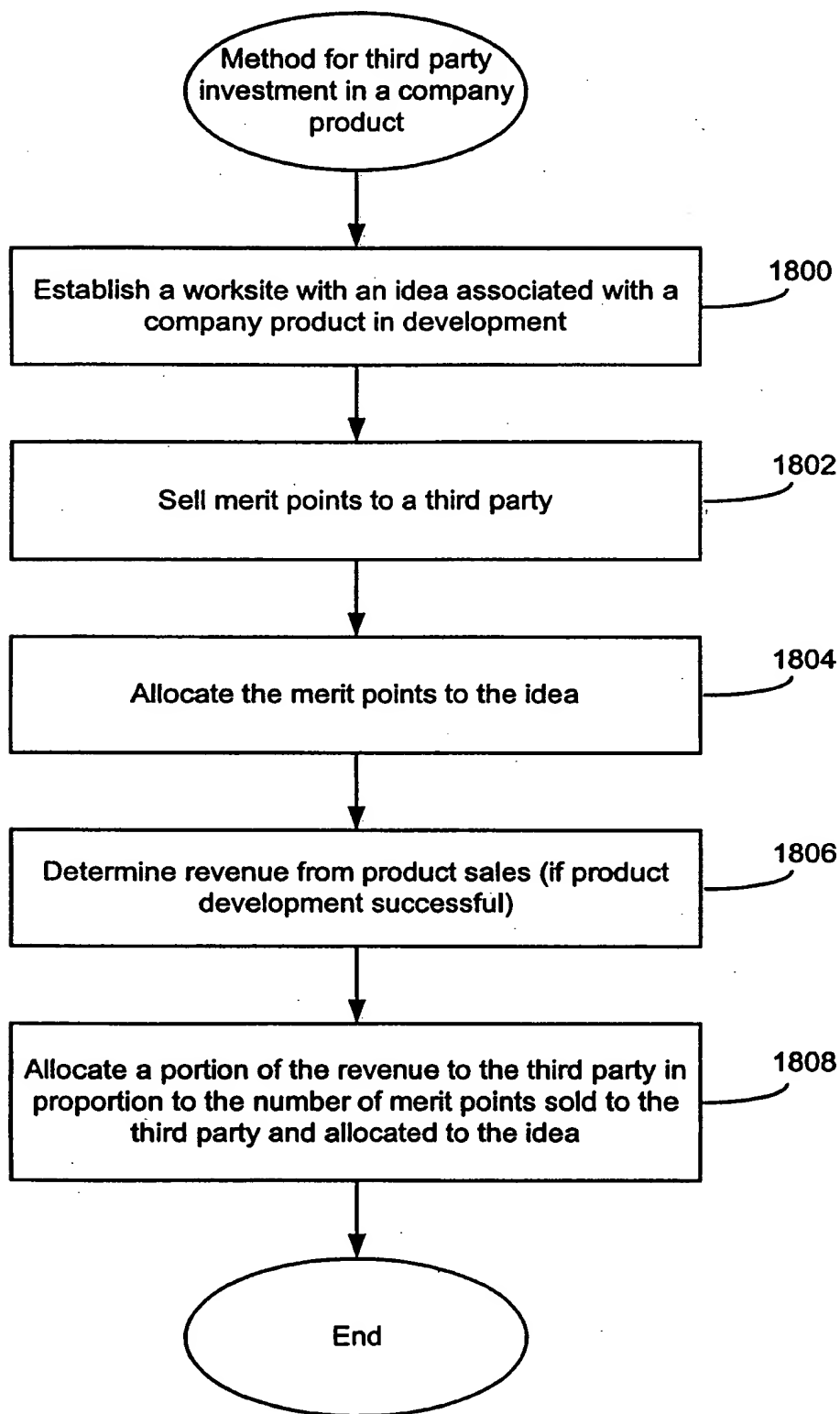


FIG.18